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## Partner Network News

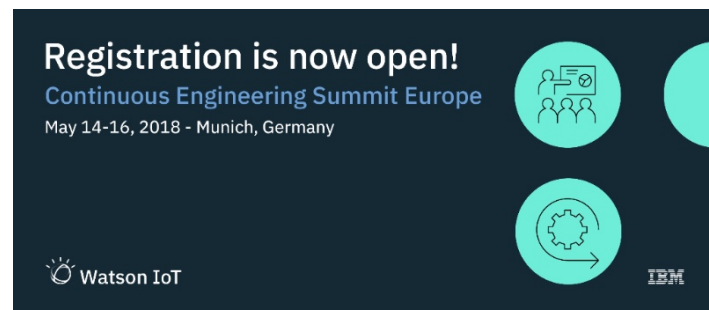


### Channel Manager for Europe and Africa | Zuzana Prokopová

### Conferences

LearnQuest is thrilled to announce the upcoming Watson IoT Continuous Engineering Summit Europe in May.

[Learn More >](#)



We would like to introduce you to Zuzana Prokopová, who will be taking over responsibilities as Channel Manager for Europe and Africa. Many of you may have already worked with Zuzana. She has been actively involved with various LearnQuest and IBM Projects, and has plenty of experience as she had been part of IBM for seven years. Please contact Zuzana here:

[zuzana.prokopova@learnquest.com](mailto:zuzana.prokopova@learnquest.com)

### New Technologies to Sell

**LearnQuest Named Dell Boomi Global Training Provider:  
Instructors Needed**

LearnQuest has been appointed as a Global Training Provider for Dell Boomi (Boomi), an independent business branch of Dell and the leading provider of cloud integration and workflow automation software to build The Connected Business. With this prestigious designation, LearnQuest will lead the delivery of Boomi authorized training throughout Asia Pacific, India, Europe and North America.

LearnQuest will focus primarily on Developer training, guiding students along the Associate and Professional Developer pathways. We are currently seeking skilled, experienced trainers to teach Boomi's Developer training. To qualify, prospective instructors should have the following:

- Strong understanding of technologies such as SQL, XML, Java
- Knowledge of enterprise systems (CRM, SFA, ERP, SAP)
- Experience with Enterprise Integration Tools

If you or one of your colleagues is interested in becoming skilled-up to teach Boomi's Developer suite of courses, please contact Adam Schantz [adam.schantz@learnquest.com](mailto:adam.schantz@learnquest.com). Thank you for your interest!

## IBM PartnerWorld ID

As a request from IBM, we would like to send a reminder to all IBM partners to enter their IBM PartnerWorld ID. Please contact Maria Cervantes at [maria.cervantes@learnquest.com](mailto:maria.cervantes@learnquest.com). Thank you for your support!

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